

<b>Time (50-minute hours)</b>	<b>Unit</b>
1	1—The Real Estate Business
2.5	2—License Law and Qualifications for Licensure
3.5	3—License Law and Administration
3.5	4—Brokerage Relationships and Ethics
3.5	5—Real Estate Brokerage Operations
3.5	6—Complaints, Violations, and Penalties
3.5	7—Federal and State Housing Laws
3.5	8—Property Rights: Estate, Tenancies, and Multiple Ownership Interest
3.0	9—Titles, Deeds, and Ownership Restrictions
2.5	10—Legal Descriptions
3.5	11—Real Estate Contracts
3.5	12—Real Estate Finance
2.5	13—The Mortgage market
3.0	14—Computations and Title Closing
3.5	15—Estimating Real Property Value
1.0	16—Product Knowledge
2.5	17—Real Estate Investment Analysis and Business Opportunity Brokerage
3.5	18—Taxes Affecting Real Estate
3.5	19—The Real Estate Market
3.5	20—Planning and Zoning
3.0	End-of-course Exam
63.0	Total Hours